West Swanzey Water Company letterhead

Dear Customer,

On July 19, 2017 West Swanzey Water Company ("West Swanzey" or "Company") filed for a rate increase with the New Hampshire Public Utilities Commission ("NHPUC"). If approved, as filed, West Swanzey annual revenues would increase \$39,872 or 57.12 %. The Company is proposing that the new rate tariff be effective mid-August 2017.

During the twelve months ended December 31, 2016 the Company's actual net income (loss) was (\$20,235). The net loss was due to less revenue and more operating and maintenance expenses and property taxes. The Company was unable to earn its authorized return on its investment in the water system.

The rate increase will be subject to review and ultimate approval by the NHPUC. The Company will keep you apprised of the proceeding before the NHPUC and its ultimate conclusion.

Sincerely,

Sarah G. Brown